

CounterTack Announces \$10M Round of Funding

Financing Round Closed to Accelerate Global Expansion in APAC and Federal Business

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WALTHAM, Mass.--(BUSINESS WIRE)--CounterTack, the leading provider of behaviorally-based endpoint detection and response (EDR) technology for the enterprise, today announced that it raised \$10 million in funding from a portfolio of strategic investors. The funding will be leveraged to support the explosive growth of CounterTack's EDR platform Sentinel, a market-leading continuous monitoring and threat response solution, and Digital DNA® (DDNA), the market's only comprehensive EDR binary analysis engine, containing the most dynamic IOC trait library, across the Asia-Pacific (APAC) region and throughout the North American Federal sector.

As the market for EDR continues to heat up, CounterTack is the only EDR vendor that effectively combines continuous, behaviorally-based detection and response capabilities with predictive, in-memory binary analysis for the enterprise. This investment comes on the heels of several additional company milestones:

- CounterTack experienced nearly 150% year-over-year growth in the APAC market through strategic reseller partnerships and customer wins with major regional banks.
- The DDNA product licensing program has accelerated growth within the cybersecurity industry. DDNA integration has greatly enhanced more than five major cyber organizations' speed of detection of advanced threats, providing massive value to the efficacy of detection and helping other platforms predict threat impact with pinpoint accuracy.
- CounterTack bolstered its Federal presence with the appointment of Matthew Addington, a distinguished industry leader with more than 25 years of Federal sector experience.
- CounterTack received "Strong" ratings across all five categories in Gartner's June 2016 Comparison of EDR Technologies and Solutions Report for Sentinel—only three of the 10 vendors earned these ratings.

"Not only have we made significant traction in the APAC region, but our partnerships have helped increase our footprint in the financial services and federal government sectors in North America as well," said Neal Creighton, CEO CounterTack. "To take full advantage, and deliver on these exciting opportunities and new customer wins, we are accelerating hiring in these regions and segments. CounterTack will unveil multiple new strategic initiatives and alliances over the next six months, as well as a major new partner to bring more scale to our

U.S. Federal business. We have a great opportunity before us, and we're eager to capitalize on the market's needs for innovative and customizable endpoint protection."

"CounterTack offers the next wave of innovation in cybersecurity, applying advanced behavioral analysis, and rapid detection and response capabilities to protect large enterprise customers," said Jack Kerrigan, Managing Director, Razor's Edge Ventures. "We are thrilled to support CounterTack as it continues to deliver market-leading EDR products to its rapidly-growing customer base globally, particularly as the company expands across APAC and within the Federal market."

CounterTack's investors include TenEleven Ventures, Fairhaven Capital, Goldman Sachs, Razor's Edge, ManTech International, Siemens Venture Partners, Alcatel-Lucent, EDBI, and Mitsui.

About CounterTack

CounterTack is the leading provider of real-time, Big Data endpoint detection and response (EDR) technology for the enterprise. CounterTack provides unprecedented visibility and context around operating system and binary behaviors to detect zero-days attacks, rootkits, targeted malware and advanced persistent threats, enabling customers to improve incident response and advanced threat detection across the enterprise. Over 225+ customers leverage CounterTack's next-generation endpoint security solutions globally, across a rapidly growing ecosystem including resellers, MSSP's and professional services partners.

To learn more, please visit: <http://www.countertack.com/>.

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