

Mid-Sized Business & Enterprise Users Recognize DocuSign with Highest Satisfaction Rankings

G2 Crowd Reviewers Applaud DocuSign's
User Experience and Product Performance as Best In Class

HIGHLIGHTS:

- Mid-sized business and enterprise users award DocuSign among the highest satisfaction ratings in G2 Crowd surveys.
- G2 Crowd reviewers cite user experience and product performance as reasons they liked DocuSign.
- The DocuSign Global Trust Network helps businesses of all sizes go fully digital, making it easy to prepare, execute, and manage transactions requiring signatures - securely.

SAN FRANCISCO, Jan. 28, 2015 /PRNewswire/ --Reviewers on G2 Crowd recently awarded DocuSign, Inc. (DocuSign®) among the highest satisfaction ratings citing they liked the company's user experience and product performance in both the Mid-Size Business and Enterprise categories. DocuSign helps businesses large and small eliminate the hassles, costs and lack of security in printing, faxing, scanning and overnighting documents for signature with an easier, faster, more convenient and secure all-digital way.

QUOTES

- "The several hundred DocuSign reviews posted to our platform reflect a happy, engaged customer base that's happy to recommend the product to others," said **Tim Handorf, president of G2 Crowd**. "Based on our reviews, DocuSign is an example of a company with a innovative, easy-to-use product breaking through in the competitive e-signature software space."
- "DocuSign is focused on 100% customer satisfaction and ease of use," said **Matt Malden, chief product officer, DocuSign**. "We drive innovation in the industry based on the voice of our customers in surveys, focus groups, beta testing and more. Authentic feedback like that from G2 Crowd users helps to validate that we're delivering digital solutions that are helping organizations of all sizes transact business quickly, easily and securely."

Users were asked to rate vendors on whether they would recommend the product to their peers. To qualify, products must have been reviewed by 20+ users from mid-sized companies with 51 to 1,000 employees, and by 20+ users from enterprise-sized companies with more than 1,000 employees. Complete rankings of the Top 10 most highly applauded companies in each category may be viewed at <http://about.g2crowd.com/blog/best-of-2014-part-one/>.

G2 Crowd is the leading independent source of consumer-based insights on the web, with nearly 25,000 business software reviews. It features real, unbiased feedback and advice from thousands of contributors who have actually implemented and used the software. Previously G2 Crowd named DocuSign a back-to-back Leader in its Winter 2014 Grid™ for eSignature based on DocuSign earning a high customer satisfaction score and the highest scale score. DocuSign was also named a Leader in the Summer 2013 Grid, where the company was noted as "Most Popular eSignature Tool" and "Best in Category" in user reviews.

DocuSign is used by organizations of every size, type and industry, including financial services, insurance, technology, real estate, healthcare, manufacturing, communications, retail, consumer goods, higher education, government, non-profit and others. The company's secure Digital Transaction Management (DTM) platform and industry-leading eSignature solution, including its mobile app for iPhones, iPads, Androids, and Windows mobile devices, has been recognized for

saving time and money for businesses while improving the overall customer experience and meeting security and compliance requirements.

DocuSign is the only open, independent, xDTM standards-based platform for managing all aspects of documented business transactions. DocuSign delivers industry-leading identity management, authentication, forms/data collection, collaboration, workflow automation, digital and electronic signature, payment collection and document retention in the cloud.

To learn more about DocuSign for small to medium businesses, visit <https://www.docusign.com/features-and-benefits/small-and-medium-sized-businesses> or for enterprise businesses, visit <https://www.docusign.com/features-and-benefits/enterprises>.

Contacts:

Kristin Treat	Jennifer Fleming
DocuSign, Inc.	TallGrass PR for DocuSign North America
1 (206) 576-8084	+1 (605) 275-4075
kristin.treat@docusign.com	media@tallgrasspr.com

About G2 Crowd

G2 Crowd, the world's leading business software review platform, leverages its more than 23,000 user reviews to drive better purchasing decisions. Technology buyers, investors, and analysts use the site to compare and select the best software based on peer reviews and synthesized social data. Co-founded by the founder and former executives from SaaS leader BigMachines and backed by more than \$4.5 million in capital, G2 Crowd aims to bring authenticity and transparency to business technology research. For more information, go to www.G2Crowd.com.

About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. Global enterprises, business departments, individual professionals, and consumers have standardized on DocuSign, with more than 40,000 new users joining the DocuSign Global Network every day. Today, that network includes millions of users in 188 countries. DocuSign's DTM platform supports legally compliant electronic and digital signature processes tailored to meet requirements globally with localization in 43 languages. Companies and individuals DocuSign to accelerate transaction times to increase speed to results, reduce costs, increase security and compliance, and delight customers across nearly every industry – from financial services, insurance, technology, healthcare, manufacturing, communications, real estate, retail, and consumer goods to higher education, non-profit and others – as well as every business department, including sales, finance, operations, procurement, HR/staffing, legal, and customer support. For more information, visit www.docusign.com or call 877.720.2040. Visit the DocuSign blog at www.docusign.com/blog and follow DocuSign on Twitter, LinkedIn and Facebook.

Copyright 2003-2015. DocuSign, Inc. is the owner of DOCUSIGN® and all of its other marks, www.docusign.com/IP. All other marks appearing herein are the property of their respective owners.