

## **DocuSign Raises \$233 Million to Expand DocuSign Global Trust Network**

SAN FRANCISCO – May 12, 2015 – DocuSign Inc. (DocuSign®) announced it has raised an additional \$233 million in its latest round of financing to fuel continued growth and worldwide expansion. The financing round was led by Brookside Capital and Bain Capital Ventures. With more than 50,000 new unique users joining The DocuSign Global Trust Network every day, DocuSign has more than 100,000 companies and more than 50 million users in 188 countries. DocuSign's Digital Transaction Management (DTM) platform empowers anyone to transact anything, anytime, anywhere, on any device. Securely.

### QUOTES:

- "We continue to be impressed with the transformational impact and significant ROI that DocuSign is delivering for its customers, from large enterprises to small businesses," said Dewey Awad, Managing Director at Brookside Capital. "As the leader in Digital Transaction Management, DocuSign brings a globally scalable technology platform backed by a world class management team."
- "DocuSign's intuitive technology platform and the partner-centric go to market strategy create an unmatched combination to serve the vast and expanding global customer base," said Aram Green, Managing Director, ClearBridge Investments. "DocuSign is poised for enduring success as it broadens The DocuSign Global Trust Network, empowering companies of all sizes to execute transactions digitally."
- "The DocuSign team has built an incredible business that delivers a very strong customer value proposition while also providing substantial sustainability benefits," said Nick Kukrika, Partner, Generation Investment Management. "This is exactly the type of company we try to find."
- "We measure our success by our customers' success – the three biggest aspects driving customer adoption are dramatic ROI, reduced risk in security and compliance, and better end user experiences for our customers' customers," said Keith Krach, Chairman & CEO, DocuSign. "Our equity financing strategy of world class strategic and financial investors allows us to remain relentlessly dedicated to what matters most – the customer."

DocuSign has now raised more than \$440 million to date from strategic investors and financial institutions including Google Ventures, Sapphire Ventures, VISA, Salesforce Ventures, Samsung Venture Investment Corporation, Telstra, Comcast Ventures, BBVA\*, EDBI (the corporate investment arm of the Singapore Economic Development Board), Mitsui & CO (USA) Inc., NTT Finance, Recruit Holdings, the National Association of REALTORS®, Brookside Capital, Generation Investment Management, ClearBridge Investments, Cross Creek Advisors, Wasatch Advisors, LLP, Bain Capital Ventures, Wellington Management Company, Sands Capital Ventures, Iconiq Capital, and others.

For more information about The DocuSign Global Trust Network, please visit <http://www.docusign.com>.

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### **About DocuSign, Inc**

DocuSign® is *The Global Standard for Digital Transaction Management*®. Global enterprises, business departments, individual professionals, and consumers have standardized on DocuSign, with more than 50,000 new users joining The DocuSign Global Network every day. Today, that network includes more than 50 million users in 188 countries. DocuSign's DTM platform supports legally compliant electronic and digital signature processes tailored to meet requirements globally with localization in 43 languages. Companies and individuals DocuSign to accelerate transaction times to increase speed to results, reduce costs, increase security and compliance, and delight customers across nearly every industry – from financial services, insurance, technology, healthcare, manufacturing, communications, real estate, retail, and consumer goods to higher education, non-profit and others – as well as every business department, including sales, finance, operations, procurement, HR/staffing, legal, and customer support. For more information, visit [www.docusign.com](http://www.docusign.com) or call 877.720.2040. Visit the DocuSign blog at [www.docusign.com/blog](http://www.docusign.com/blog) and follow DocuSign on Twitter, LinkedIn and Facebook.

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