Exostar & DocuSign Partner to Help Life Sciences and Healthcare Organizations Go 100% Digital

Integration Brings DocuSign DTM Platform and eSignature Solution
to Exostar's Life Sciences Identity Hub to
Deliver Fast, Secure and Fully Compliant Digital Document Workflows
to Exostar's Rapidly Growing Community

SAN FRANCISCO and HERNDON, Va., March 3, 2015 /PRNewswire/ -- DocuSign, Inc. (DocuSign®), The Global Standard for Digital Transaction Management® (DTM), and Exostar, an innovative information technology company offering cloud-based solutions that enable secure, cost-effective business-to-business collaboration, announced a new partnership to empower life sciences and healthcare organizations to automate manual, paper-based processes with faster, more secure, and fully-compliant all digital document workflows.

With DocuSign's DTM platform and industry-leading eSignature solution integrated into Exostar's Life Sciences Identity Hub, members of the Exostar community can accelerate critical business processes where documents are exchanged and completed, including clinical trial recruitment and reporting, writing and filling prescriptions, and more.

Exostar and DocuSign help organizations of all sizes collaborate in the digital world to accelerate speed to results with:

- **Increased Security and Compliance –** Meet government, industry, and corporate regulations for privacy and security while capturing a legally binding audit trail for every transaction.
- **Reduced Costs –** Eliminate the costs of printing, faxing, scanning and overnighting documents, physical document storage, and the manual rekeying of data from paper documents by going fully digital.
- **Improved Patient Outcomes –** Accelerate clinical trials and other research and development initiatives to bring treatments to market faster while empowering administrators, healthcare providers, and patients to conveniently electronically sign anything, anytime, anywhere, on any device. Securely.

"Our partnership with DocuSign lets organizations and individuals in our life science and healthcare community access DocuSign's innovative one account, one login eSignature solution," said **Daniel Pfeifle, Exostar's vice president of sales and marketing.**"DocuSign's solution perfectly complements the one account, one credential, single sign-on user experience of our Life Sciences Identity Hub. As a result, Exostar community members now can DocuSign documents seamlessly, securely, and compliantly – anytime, anywhere, on any device – to truly unleash the power of collaboration across organizational and geographic boundaries."

"We're pleased to have healthcare and life sciences leader Exostar join The DocuSign Global Trust Network," said **Glenn Griffin, vice president of business development, DocuSign.** "Exostar's Life Sciences Identity Hub is a game-changer for the industry, enabling powerful collaboration to advance research, treatment and patient care. Our joint offering will further enable organizations large and small to develop new solutions for the market while protecting sensitive information, maintain compliance, and minimize cost."

DocuSign offers bank-grade security and enterprise-grade reliability to empower businesses of all sizes to quickly, easily and securely sign, send, and manage transactions in the cloud. DocuSign is the only open, independent, xDTM standards-based platform for managing all aspects of documented business transactions. DocuSign delivers industry-leading identity management, authentication, forms/data collection, collaboration, workflow automation, digital and electronic signature, payment collection and document retention in the cloud.

Exostar's Life Sciences Identity Hub is a cloud-based solution delivered as a service. Organizations connect once, eliminating redundant infrastructure while reducing on-boarding and provisioning times from weeks or months to days. Individuals benefit from single sign-on access, where Exostar's Secure Access Manager (SAM) authenticates identities and enforces privileges defined by the owners of connected applications and associated documents and information. Nearly 700 life science and healthcare organizations and 15,000 individuals in 50 countries securely collaborate through Exostar's Life Sciences Identity Hub.

For more information, healthcare and life sciences organizations may
visit http://www.docusign.com or http://www.exostar.com.

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About Exostar

Exostar powers secure business-to-business information sharing, collaboration and business process integration throughout the value chain. Exostar supports the complex trading needs of many of the world's largest companies in aerospace and defense, life sciences, and other industries. Exostar's cloud-based identity assurance products and business applications reduce risk, improve agility and strengthen trading partner relationships and profitability for more than 100,000 companies in 150 countries. The Exostar community includes market leaders such as AstraZeneca, BAE Systems, Bell Helicopter, The Boeing Company, Computer Sciences Corporation, Lockheed Martin Corp., Merck, Newport News Shipbuilding, Northrop Grumman, Raytheon Co. and Rolls-Royce. For more information, please visit www.exostar.com.

About DocuSign, Inc.

DocuSign® is The Global Standard for Digital Transaction Management®. DocuSign helps more than 100,000 companies across nearly every industry and department make their digital transformation by putting an end to the paper chase. More than 50 million people in 188 countries turn to DocuSign to manage their most important transactions—digitally. DocuSign's DTM platform supports legally compliant signature processes tailored to meet requirements globally with localization in 43 languages. Every day more than 50,000 new users join The DocuSign Global Trust Network to increase speed to results, reduce costs, enhance security and compliance, and delight clients with a secure digital experience. For more information, visit www.docusign.com or call 877.720.2040.