

## EDB Investments of Singapore invests in Triton Water, accelerating its expansion plans in Asia

**Norderstedt – 29 November 2010** – Triton Water AG (“Triton”) has announced that EDB Investments (“EDBI”) of Singapore is investing in Triton, the leading provider of complete water-cycle industrial and maritime water treatment solutions, backed by zouk ventures. EDBI has acquired a stake in Triton, based in Norderstedt, Germany, and will also get a seat on the company’s supervisory board. Also joining the round was Wölbern Private Equity GmbH, through its cleantech fund, as second largest investor in this round, also represented on the supervisory board.

Triton offers its clients, which include major industrial and maritime players such as Airbus, Philips, SiC Processing and Hapag Lloyd, a unique one-stop shop for their water requirements. The investment will support Triton’s strategy to establish a presence in Southeast Asia. This region represents an important opportunity to drive sustainable and profitable growth. One of the many opportunities that this region will offer Triton is the chance to work with global partners to develop applications for its cutting-edge new product, CompEx, a rubber powder solution that separates oil from water and could become a game-changing tool in response to offshore oil spills as well as many other industrial applications.

Frank J. Kroll, CEO of Triton Water AG and former European Head of Siemens Water, hailed EDBI’s investment as a major milestone in the company’s international expansion plans:

“EDBI’s investment is an important step in Triton’s strategy of expanding the company’s activities overseas, in particular into Southeast Asia. Securing a partner of EDBI’s calibre, which has a strategic focus on the clean technology sector, is testament to Triton’s industry-leading status in water treatment. EDBI’s decision to invest in our business is particularly pleasing given the strategic importance of Singapore as a hub for development of water technologies and as a dynamic business centre that is home to many large and fast growing companies. We look forward to working closely with EDBI to seize the exciting opportunities for our business in Singapore and the wider region.”

Chu Swee-Yeok, CEO of EDBI, commented:

“Triton’s presence as a leading global industrial and maritime water player will strengthen the fast growing base of water technologies and solutions companies in Singapore. We look forward to working closely with Triton to drive its growth strategies for Asia, and leveraging on our extensive networks to execute the company’s Asian plans with Singapore as its headquarters for business and industrial research on new product applications.”

Felix von Schubert, member of Triton’s supervisory board and co-founder of zouk ventures, the principal investor in Triton, also welcomed EDBI’s investment:



“The fact that such a respected investor has decided to acquire a stake in Triton is credit to the progress the company has made over the last two years. It also demonstrates the value that zouk adds to its portfolio companies, in this case by leveraging our presence and network in Singapore. Triton’s expansion into Southeast Asia is an important element of the company’s growth strategy. The partnership with EDBI, along with the substantial investment by Wölbern Private Equity, will help to underpin this next stage of Triton’s development.”

Philip Frerichs, Managing Director of Wölbern Private Equity, commented:

“Through its ProKlima fund, Wölbern Private Equity is committed to selecting the most attractive cleantech investments for its investors. Triton is a prime example of best-in-class home-grown German technology on the verge of major international expansion, a perfect fit for our investment strategy. We are excited to be working alongside EDBI and zouk in bringing this company to the next level.”

### **Notes to Editors**

**Triton Water** is a leading solutions provider for medium- sized water treatment solutions covering the entire water cycle. Triton’s systems cover industrial process water, industrial waste water, and potable water for commercial customers. By applying its cutting edge engineering capabilities in selected, high growth industries and geographies, Triton offers a uniquely positioned one-stop shop for industrial and commercial water treatment. Its client strategy is driven by modules and standards providing best-in-class solutions. Triton creates value for its customers by deploying an unrivalled suite of high quality engineered solutions to serve the most challenging water cycles. Through the provision of tailored and fully integrated water treatment solutions, Triton helps its customers to reduce water and energy costs, to improve the reliability of core processes, and to generate potable water where it is most scarce and costly. Triton’s head office and engineering team are based in Hamburg, Germany.

For more information: <http://www.triton-water.com/>

**EDBI (EDB Investments)** is a leading investment firm headquartered in Singapore with worldwide presence. EDBI invests globally in the innovative and dynamic sectors of Biomedical Sciences, Clean Technologies, Digital Media, as well as key industries in Singapore. As a value adding investor, EDBI works closely with its portfolio companies, leveraging on its extensive networks and experience to help bridge and drive the companies’ growth strategies for Asia.

For more information: <http://www.edbi.com/>

**zouk ventures** is an independent London-based private equity fund manager with a focus on the European cleantech market. zouk’s goal is to create sustainable long term returns by building strong companies and projects with tangible financial and environmental value. zouk specifically invests in two areas of this exciting growth market: clean technology companies and renewable and environmental infrastructure. Currently zouk manages three cleantech-



focused funds: two expansion-stage private equity funds investing in clean technology companies; and a renewable infrastructure fund focused on solar project development. zouk's investment team consists of 15 professionals with a diverse experience base, including private equity, engineering, corporate management, investment banking and consultancy. zouk invested in Triton Water AG in February 2009.

For more information: <http://www.zouk.com/>

**Wölbern Private Equity** is a Hamburg based private equity fund manager with a focus on direct and fund investments in the cleantech sector. Wölbern Private Equity manages three separate funds which consist of a fund of funds in the buyout sector and two hybrid funds with an industry focus on cleantech and life sciences. Hybrid funds invest both in private equity funds and directly in companies. In the cleantech sector Wölbern Private Equity focuses on later stage and expansion financing opportunities.

For more information: <http://www.woelbern-pe.de/>

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